

PATRICK M. ROBEY

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SUMMARY

Financial operations leader specializing in data analytics, accounting, change management, and strategy

- Cross-functional integrator with proficiency in engaging and presenting at all levels of an organization
- Progressive advancement in data modeling, maximizing use of technology, and visualizing data stories
- Owner and Project Manager of complex budgeting and forecasting systems and cycles
- Problem solver and long-term strategist with a global perspective and experience
- Passion for leading teams and finding opportunities to enrich and grow talent

EXPERIENCE

DELTEK

2019-2023

SOFTWARE AND INFORMATION SOLUTIONS PROVIDER TO PROJECT-BASED ORGANIZATIONS

Senior Business Consultant

Chicago, IL

Jul 2019 – Current

- Drive customer implementations of the Vantagepoint platform from inception to ongoing maintenance, incorporating strong leadership, organizational, and project management skills
- Provide expert-level support to existing customers, juggling multiple work streams
- Lead internal optimizing and ongoing efforts across the Deltek Consulting Group for Vantagepoint

NORTHERN TRUST

2018-2019

PUBLICLY TRADED FINANCIAL SERVICES COMPANY WITH OFFICES IN 20 STATES, 23 COUNTRIES AND REVENUE OF \$6 BILLION

Senior Financial Consultant

Chicago, IL

Dec 2018 – Jul 2019

- Manage 2019 planning finalization for 75 cost centers driving \$125M in expense using Oracle Hyperion Planning
- Partner with six senior executives to track and forecast actuals to plan, including preparation and presentation of monthly results
- Advanced data modeling in IBM Cognos TM1 and Excel

MORRISON & FOERSTER

2016-2018

TOP 30 LEADER IN THE LAW INDUSTRY WITH 16 OFFICES AND SALES OF \$1 BILLION

Senior Budget & Analysis Manager

San Francisco, CA

Oct 2016 – Mar 2018

- Primary resource to COO for financial presentations and regular complex analysis
- Owner of global budget and forecast cycle encompassing over 150 users in a matrix organization
- Evolved data reporting using reliable SQL data connections to reduce errors and increase efficiency
- Core team member for the development and implementation of Tableau data visualization software
- Built and led FP&A team of seven analysts performing full P&L analysis, practice group profitability, pricing impacts, and law industry market comparisons
- Managed cash-based year-end performance tracking and presented results to the Board

GENSLER

2005-2016

THE WORLD'S LARGEST ARCHITECTURE + DESIGN FIRM WITH SALES OF \$1 BILLION IN 45 GLOBAL LOCATIONS AND 5,000 EMPLOYEES

Director of Data Governance

San Francisco, CA

Nov 2015 – Oct 2016

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- Designed data governance framework as a foundation for GDPR compliance; responsible for cost/benefit analysis, implementation, and driving project vision leveraging broad knowledge of the firm's data
- Partnered with IT stakeholders to codify technology principles, policies and processes
- Key stakeholder of new data warehouse to normalize variable sources of record

Firmwide Director, Asia**Singapore****Mar 2015 - Nov 2015**

- Temporary international assignment opportunity
- Served as an ambassador for firm culture to align corporate vision between U.S. and Asia; mentored global support staff of 30 in nine offices and eight countries
- Partnered with U.S. and Asia business leaders for funding prioritization of key projects in Asia for HR, Finance, Legal, IT, Applications, and Public Relations
- Educated Asia finance teams in use of PowerPivot to propel a self-service model
- Created a consistent employee onboarding process for Asia corporate staff

Firmwide FP&A Manager**San Francisco, CA****Aug 2010 - Feb 2015**

- Built FP&A team and improved reporting and data models by leveraging SQL queries, PowerPivot and Power BI
- Established and led project team to identify, internally market, and implement Tableau for tracking all projects in the firm, business unit efficiency, sales backlog, and other KPIs
 - [Link: video interview on Tableau's website](#)
- Owned budget & forecasting tool for business units totaling \$1B in revenue; reduced cycle by 20 days
- Primary thought leader in the internal software development of critical resource management application
- Facilitated all-staff meetings of over 100 participants
- Managed multiple teams supporting executive financial presentations, general ledger processes and controls in accordance with GAAP, consolidation, and internal audit
- Reduced month-end close and consolidation of 16 entities by three days
- Concurrently fulfilled Treasury Manager role for six months; managed banking relationships, negotiated hedge contracts, forecasted cash, and opened + maintained over 30 bank accounts globally

Regional Accounting Manager**Chicago, IL + Washington, DC****Oct 2005 - Aug 2010**

- Managed five direct reports performing P&L analysis, project accounting, AP and AR
- Analyzed monthly actual to budget revenue and cost variances
- Advanced firmwide use of Deltek software to improve reporting and financial reporting models
- Drove best practices to swiftly mitigate project management fiscal challenges
- Reduced billing cycle seven days, aligning recordation of revenue and expenses in the same fiscal period
- Monitored and managed general ledger accounts; performed journal entries and accruals

NORTON ROSE FULBRIGHT**1998-2005***AN INTERNATIONAL LAW FIRM WITH MORE THAN 4000 LAWYERS AND LEGAL STAFF IN 33 COUNTRIES***Accounting Manager****Washington, DC****Mar 1998 – Oct 2005**

- Managed department of five performing P&L analysis, practice review, legal billing, AP and AR
- Supported senior partners through financial reporting and analysis at attorney, client, and office levels
- Decreased Days Sales Outstanding (DSO) ten business days by contracting monthly billing cycle

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- Drove implementation of new accounting software, coordinating with corporate IT functional leads

OBLON, SPIVAK, MCCLELLAND, MAIER, & NEUSTADT

1994-1998

ONE OF THE TOP INTELLECTUAL PROPERTY LAW FIRMS IN THE WORLD

Accounts Receivable / Legal Assistant

Arlington, VA

Nov 1994 – Mar 1998

EDUCATION

Virginia Tech University

Bachelor of Arts, Political Science

TECHNOLOGY

- MS Office suite; *advanced* Excel, PowerPoint, PowerPivot, and Power BI
- Tableau business intelligence software
- Deltek Vision expert
- Kyriba Treasury Management Software
- Clarity Budgeting and Forecasting
- Elite Enterprise
- Certified Scrum Product Owner (CSPO) by Scrum Alliance
- Smartsheet Certified User
- Trello
- Confluence
- Google Analytics